
BDR Weekly 1:1

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Use this agenda to support your weekly meeting with each BDR. The primary focus of the meeting should be coaching and development.

WEEKLY

- How was your week?

Summary:

Next Steps:

- Dashboard Review

Summary:

Next Steps:

- Call Review

Summary:

Next Steps:

- What is one thing you are going to try next week?

Summary:

Next Steps:

MONTHLY

- Do you have any questions about our strategy/product/company?

Summary:

Next Steps:

- What is one thing you want to get better at? How can I help you?

Summary:

Next Steps:

- What is the next role that you are aiming for?

Summary:

Next Steps:

Want meeting notes like this with no extra work?

With Hypercontext by Spinach, every meeting has a shared